

Principal, Research & Collaboration



Rocky Mountain Institute is seeking a Principal to join our Research & Collaboration team.

The successful individual will -

- Lead research teams and partner with collaborators to develop, pilot, and scale successful solutions to the world's toughest energy challenges.
- Define a compelling strategy to accelerate the adoption of distributed clean energy solutions together with fellow Principals and Managing Directors.
- Shape and delivery strategy program elements, coordinating small teams to deliver objectives. Oversight of teams includes some "roll-up your sleeves" work in nearly all projects, driving thought-leadership and execution through charismatic example.
- Perform business development, including philanthropic fundraising support, government grant management, and direct company fee-for-service project development.
- Develop and enhance Rocky Mountain Institute's public reputation through regular publication, speaking, and external engagement on key topics critical to program success.
- Manage existing and proposed future program budgets.
- Support development of team members and Institute through active involvement in leadership activities.
- Effectively communicate activities internally at RMI, including close coordination with other RMI electricity practice Principals and other staff.
- Support Managing Directors in interactions with RMI board.

The job will require travel on an as-needed basis for client and locational engagement meetings and to RMI offices. Travel is driven by the project assignment and can be as much as 25% and would typically range from 3 days to 1 week time frames. In rare instances it may be longer than a week.

Qualifications

Experience and education

- A Master's Degree in Science, Engineering, Marketing, or Sustainable/Renewable Energy and at least 10 years of professional experience in sustainable energy, engineering, or marketing.
- Experience should include professional experience in renewable energy resources, primarily in industrial process/operations and managing budgets larger than \$1 Million.

General

- Intense curiosity and creativity
- Willingness to take risks by exploring and testing new ideas
- Exceptional ability to structure and oversee analytic and strategic problem solving
- Excellent writing skills
- Strong verbal communication skills
- Highly collaborative, strong team player
- The ability to create impact through influence
- Willingness to plunge into unfamiliar disciplines
- A passion for making the world better

Location

This position is located in Boulder, Colorado.

How to Apply

Please submit your resume and cover letter to humanresouces@rmi.org with the subject line "Principal Application."